

Message Text

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PAGE 01 LAGOS 05363 120735Z
ACTION AF-10

INFO OCT-01 EUR-12 NEA-10 ISO-00 /033 W
-----130358Z 045849 /21

R 111420Z MAY 77
FM AMEMBASSY LAGOS
TO SECSTATE WASHDC 1077
INFO USDOC WASHDC
AMEMBASSY ATHENS
AMEMBASSY JIDDA
AMEMBASSY KHARTOUM
AMCONSUL DHAHRAN
AMCONSUL KADUNA

UNCLAS LAGOS 5363

ATHENS FOR RTDO

E.O. 11652: NA
TAGS: BEXP, NI
SUBJ: IOWA STATE TRADE MISSION

1. FOUR-DAY TRADE MISSION VISIT VERY SUCCESSFULLY LAID BASE
FOR FUTURE DEALINGS BETWEEN MISSION PARTICIPANTS AND NIGERIAN
FIRMS. OBJECTIVES ACHIEVED DESPITE GREATER THAN USUAL LOGISTIC
CHALLENGES.

2. BECAUSE OF FAILURE OF CITY TELEPHONE SYSTEMS DUE TO HEAVY
RAINS, EMBASSY STAFF USED PERSONAL VISITS TO MAKE VIRTUALLY
ALL APPOINTMENTS. ROUTING AND SCHEDULE CHANGE, OCCASIONED
BY UNSETTLED ETHIOPIAN POLITICAL SITUATION, EXTENDED LAGOS
PART OF ITINERARY AT LAST MINUTE FROM THREE TO FOUR DAYS,
BUT THIS EXTENSION PROFITABLY USED TO SQUEEZE IN MORE CALLS.

3. MISSION HAD FULL RANGE BUSINESS APPOINTMENTS, WHICH INCLUDED
SOME OF LARGEST FIRMS OPERATING IN NIGERIA, E.G., UTC AND
JULIUS BERGER. RECEPTION HOSTED BY AMBASSADOR AND ATTENDED
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BY 50 SELECT MEMBERS PUBLIC AND PRIVATE SECTORS PROVED A HIGH
POINT OF VISIT.

4. MEMBERS REPORTED MEETING SUBSTANTIAL INTEREST IN PRODUCTS
AND APPEARED CLEARLY ENCOURAGED ABOUT FUTURE BUSINESS HERE.
SALES OUTLOOK GOOD ESPECIALLY IN CONSTRUCTION AND TRANSPORT
SECTORS.

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Sent Date: 11-May-1977 12:00:00 am
Decapton Date: 01-Jan-1960 12:00:00 am
Decapton Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Secure: OPEN
Status: NATIVE
Subject: IOWA STATE TRADE MISSION
TAGS: BEXP, NI
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